

ReallInsider™ Executive Summary

November 2013 GTA New Home Market Results

Official Source of New Home Information for:



INFORMED ADVANTAGE





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November Sales

Year-to-Date Sales

Remaining Inventory

REALNET® Price Index

1,217

11,523

7,986

\$655,078

Up +27%
from
Prior Year

Up +4.7% from
Prior Year

Low Rise

1,566

14,500

23,699

\$435,620

Down -9%
from
Prior Year

Down -0.4% from
Prior Year

High Rise

TOTAL

2,783

26,023

31,685



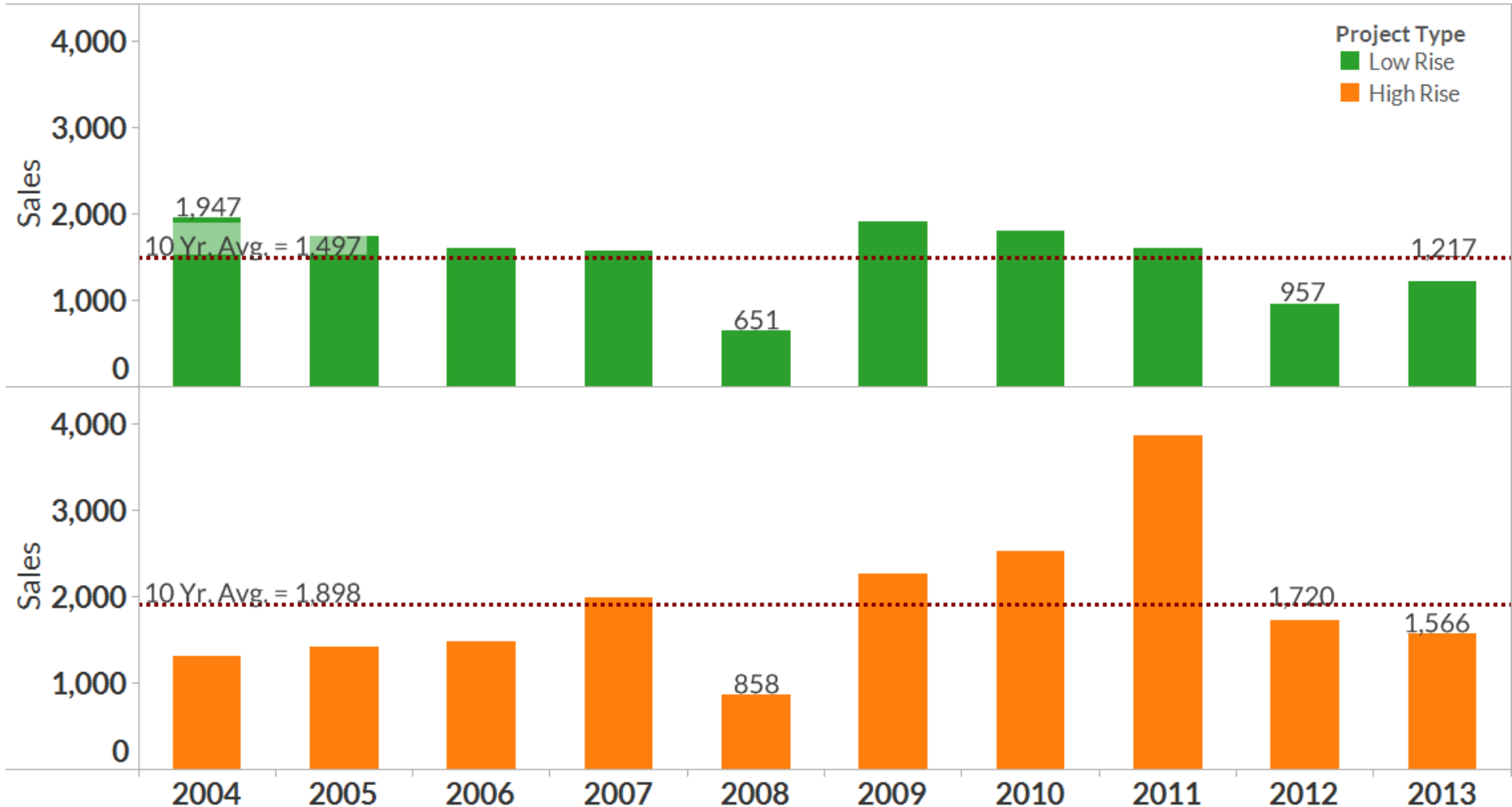


November Sales

November 2013 sales were up +4% over last November (-18% from 10yr avg) with Low Rise sales increasing +27% (-19% from 10yr) and High Rise sales down -9% (-18% from 10yr).

November New Home Sales by Year & Project Type

Greater Toronto Area - November (2004 to 2013)





Year to Date Sales (Jan. to Nov.)

YTD 2013 total sales were down -17.6% over last YTD 2012 (-25.5% from 10yr avg) with Low Rise sales decreasing -14% (-35% from 10yr avg) and High Rise sales down -20% (-16% from 10yr avg).

YTD (Jan. to Nov.) New Home Sales

Greater Toronto Area - YTD (2004 to 2013)



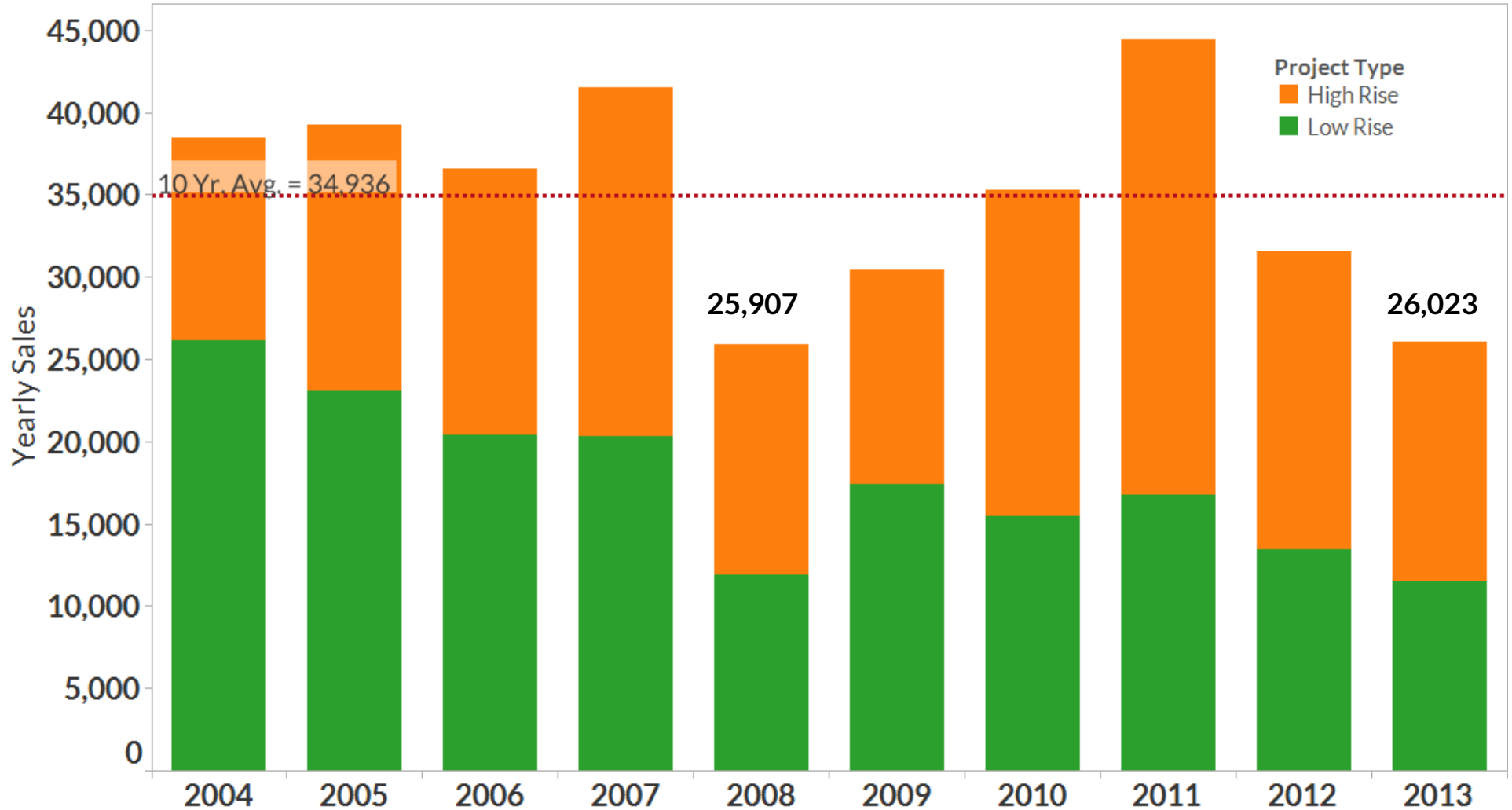


Year to Date – Total New Home Sales

No longer the lowest but now the second lowest total new home sales over the first 11 months of any of the last 10 years. Down -18% from YTD 2012 and down -26% from the 10 Yr. Avg.

YTD (Jan. to Nov.) Total New Home Sales

Greater Toronto Area - 2004 to November 30, 2013



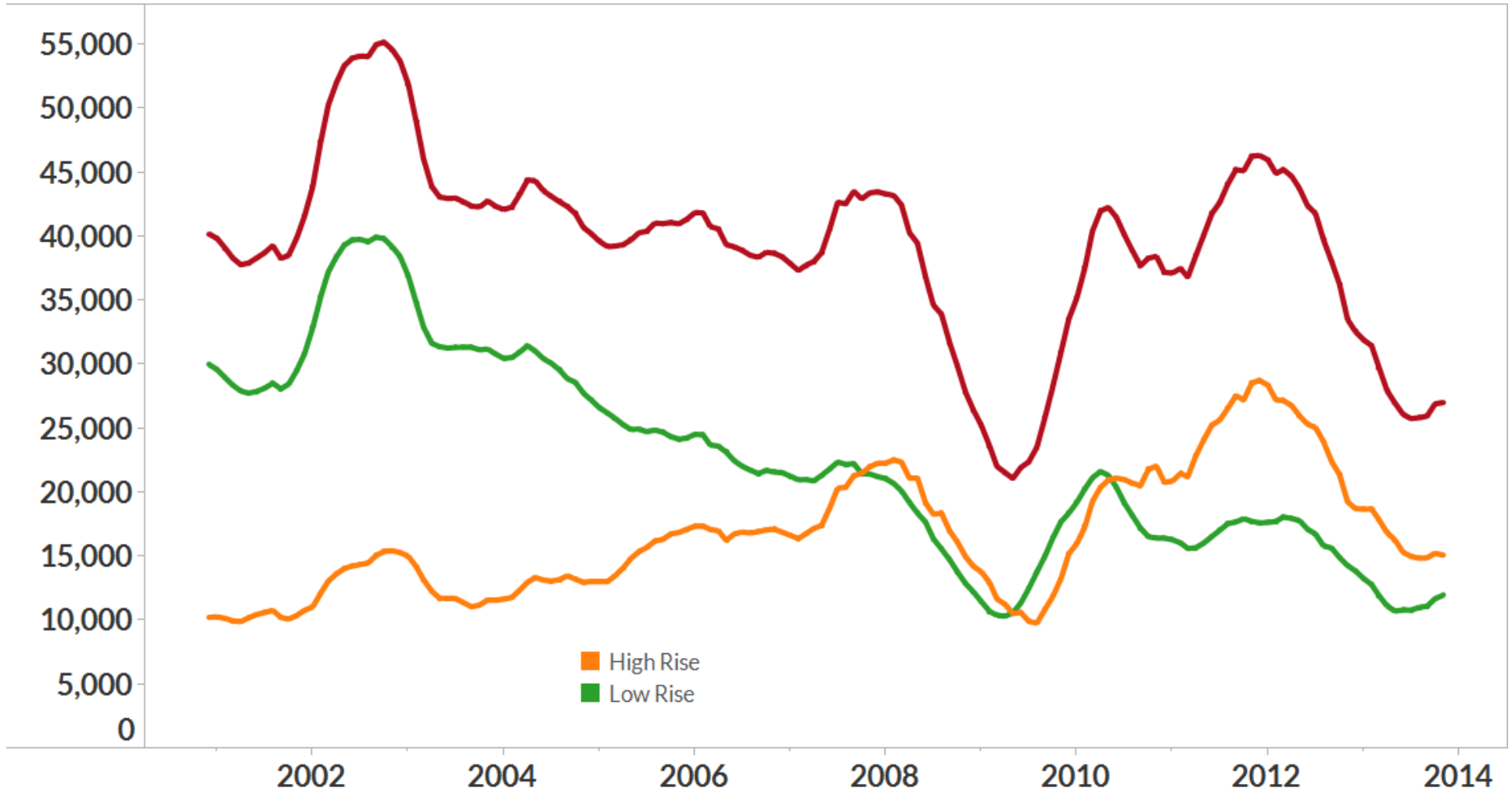


12 Month Rolling Sales

Total new home sales have now increased year-over-year for 4 months in a row. That's after 16 months of decreases when compared to the same month of the previous year.

12 Month Rolling New Home Sales by Project Type

Greater Toronto Area - December-2000 to November-2013



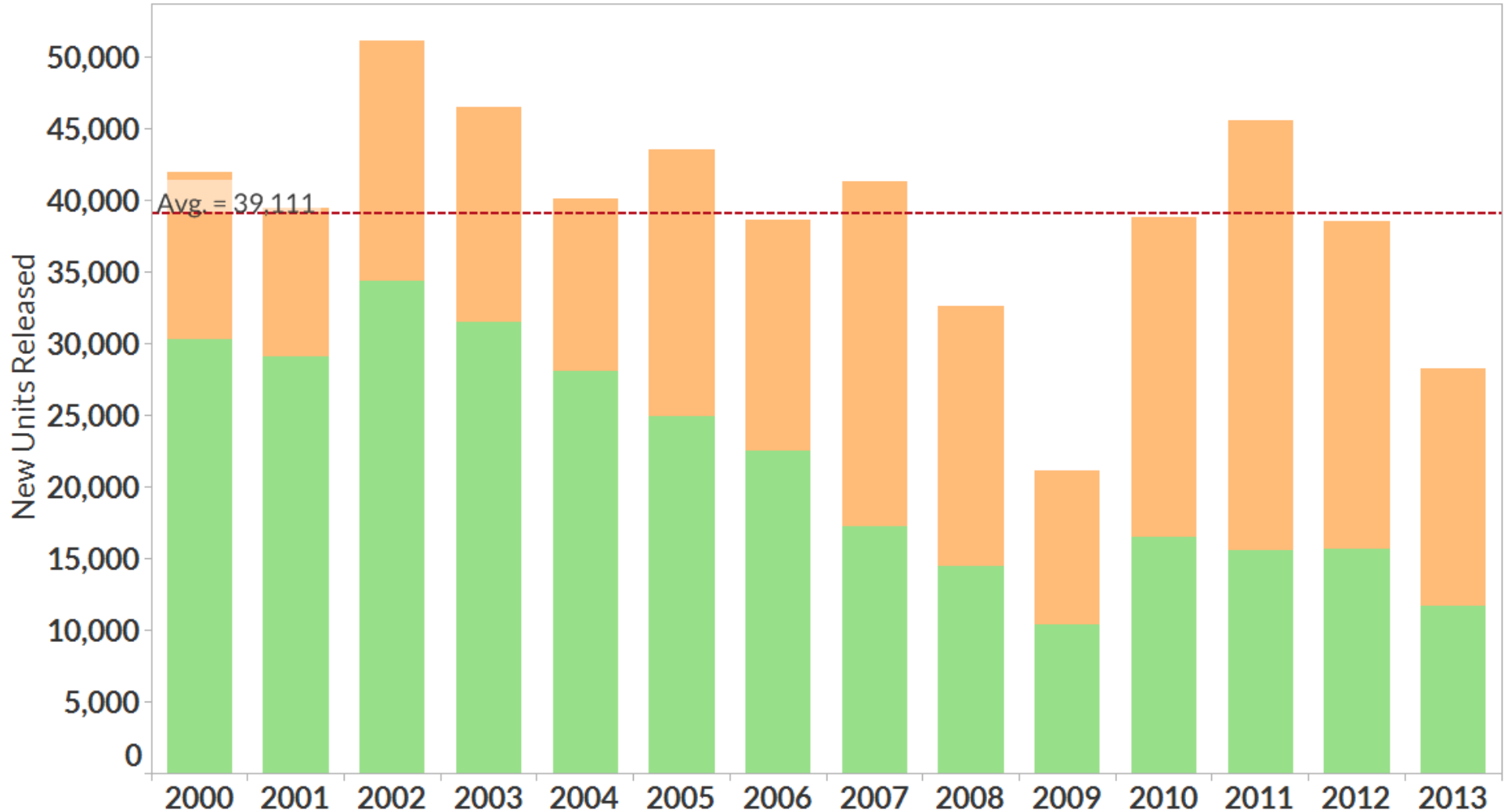


Total New Home Supply

Year to date new home supply (new projects/releases commencing sales) is at it's 2nd lowest level of the past 14 years. Total supply so far this year (28,229 units or lots) is down -26% from same period in 2012.

Yearly New Home Supply by Project Type

Greater Toronto Area - 2000 to Nov. 30, 2013



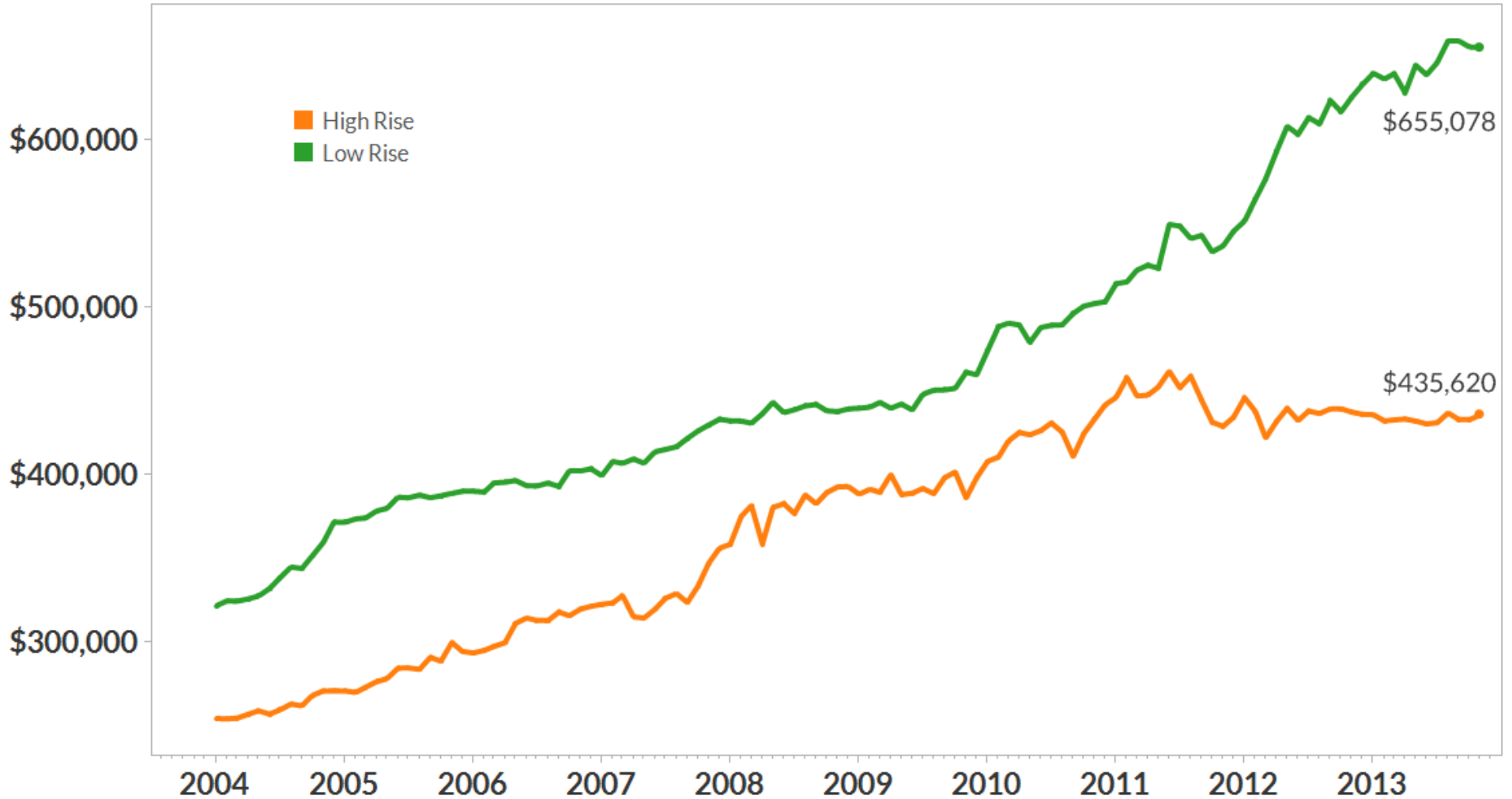


RealNet New Home Price Index

Low Rise price index is \$655,078 as at November 31, 2013. That's up +4.7% from last year but down slightly from last month. High Rise price index now at \$435,620 which is down -0.4% from the same period last year.

Monthly RealNet New Home Price Index

Greater Toronto Area - January 2004 to November 2013





More Detailed Information Available

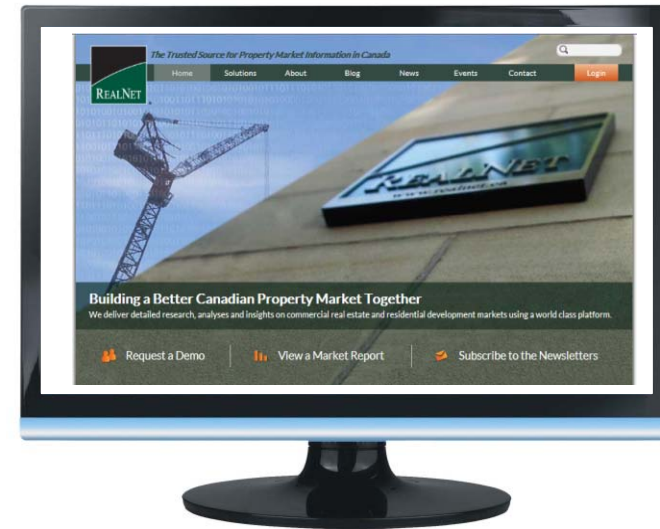
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